# Richard Kim

+1 (310) 991-2396 | linkedin.com/in/khgkim | rk3164@columbia.edu

#### **Education**

Columbia University, M.S. in Computer Science: NLP Track

Sep 2021 - May 2024

• Relevant Coursework: NLP, Applied ML, AI, Data Science

University of California, Davis, B.S. in Computer Science, Minor in Linguistics

Sep 2014 – Jun 2019

• Relevant Coursework: Data Structures, Algorithm Design/Analysis, Computational Linguistics

## **Work Experience**

## Headline Venture Capital, NLP Engineer, San Francisco, CA

Jan 2022 - May 2024

- Led the development of Trove, an AI-powered financial intelligence API, leveraging LLMs to preprocess transactions, extract entities, and rank merchants; processed 30M+ raw transactions, earned Product Hunt's "Product of the Week", and contributed to the company's Series A startup evaluations
- Developed an LLM-powered summarizer by fine-tuning BART model on 70K+ custom dataset, achieving an evaluation score of 80% and automating company summaries for the internal sourcing platform

#### Headline Venture Capital, Data Scientist, San Francisco, CA

Jun 2019 - Mar 2021

- Designed a credit card transaction matching algorithm using classical NLP techniques and converted to Rust for scalability, boosting CPU runtime by 250% and accuracy across terabytes of financial data
- Contributed to the NLP and ML features in the company's analytics system, delivering back-end and data engineering road map milestones to support Series A due diligence for NLP-focused tech startups
- Enhanced the company's internal sourcing platform by extracting insights from the Department of Labor's Form-5500 dataset, enriching growth signals and providing actionable intelligence for company analysis

## **Research Experience**

Speech Lab, Research Assistant, Columbia University

Jan 2023 - Jul 2023

Worked with Professor Julia Hirschberg for the CCU Emotion project:

 Advanced multimodal emotion detection for DARPA CCU project and cross-cultural research by fine-tuning English and Chinese pre-trained models (MacBERT, LERT, RoBERTa) and the MEmoR model on CPED and "The Big Bang Theory" datasets, improving detection of trust, anticipation, and other complex emotions

### APAR Fintech Lab, Research Lead, Columbia University

Jan 2022 - May 2022

Worked with Professor R.A. Farrokhnia for the Torque-SEC project:

- Led a team to fine-tune GPT-3 for democratizing financial information access, developing a QA and summarization prototype, enabling language queries (e.g., "How did Apple perform in Q4 2018?"), while driving progress through Agile sprints, resolving blockers, and ensuring on-time delivery with strong team morale
- Developed a mini-VC tool to identify companies with high IPO or acquisition potential, aiding student job searches and improving startup evaluation strategies

#### Language, Multimodal and Interaction Lab, Research Assistant, UC Davis

Mar 2018 - Dec 2018

Worked with Professor Zhou Yu for the Persuasive Dialogue System project:

 Designed persuasive conversation methods and annotated 1000+ dialogues using an AI chatbot framework and MTurk, developing a baseline classifier for predicting persuasion strategies and earning a nomination for the ACL 2019 Best Paper Award

#### **Skills**

Technical: Python, PyTorch, NLP, ML, Git

Personal: Active listener, Adaptable, Creative, Enthusiastic, Lifelong learner